









Case Study - Automation Control Company, Inc.

"Cellwatch has helped us improve UPS reliability and uptime for our customers."

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- Ray Waguespack, ACC Outside Sales

Situation

Automation Control Company, Inc. (ACC) provides engineered products and systems to the industrial, marine and utility markets. Founded in Baton Rouge, Louisiana, ACC has grown its service area to include customers throughout the Caribbean, as well as the oil and gas industry in the Middle East. ACC has grown its business with a relentless focus on customer service and is constantly seeking new technology to benefit its customers.

Strategy

Most ACC customers maintain critical industrial processes or commercial applications that require uninterrupted electrical power, and use uninterruptible power supply (UPS) systems for protection. As a specialist in power distribution, ACC recognized that new standby battery monitoring technology could help its customers improve UPS reliability.

Results

By deploying Cellwatch battery monitoring systems, ACC customers are now enjoying improved UPS uptime by detecting and replacing back-up batteries before they fail. In addition to enhanced UPS reliability, customers are cutting maintenance costs and extending the useful life of their batteries.